

# AT YOUR SERVICE!



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# PROJECT PARTNERSHIP



## WHY WINSTED?

Winsted is the worldwide leader in control room console solutions with installations that span the globe. We are a trusted international supplier with 47+ years of experience and multiple product lines so we can offer the perfect solution for you.

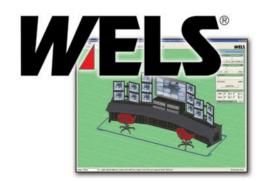
Since its inception in 1963, Winsted has
consistently been a pioneer in product
design and development. Product
concept and design is driven by
industry needs and demands,
with many product ideas
suggested by customers and
developed with their input.

Winsted's **Your Way** philosophy embodies our commitment to you. All of our products, our installation options and our services are tailored to your specific requirements. Whether you need a single workstation, or a complete control room, we can provide the perfect solution and the project partnership necessary to get the job done.



### **FREE ON-SITE CONSULATION**

We understand that every installation is unique and we can gather valuable information by visiting the actual site. We are committed to getting it right the first time and, at no charge, we will travel to your location to measure and survey as well as consult with the appropriate parties.



### **FREE DESIGN SOFTWARE**

WELS is a Winsted-exclusive software tool that makes console design and room layout fast, easy, accurate and fun! This interactive, user-friendly, 3D program lets you use Winsted components to quickly design systems that meet your needs. WELS is easy to use - and requires no additional design/CAD software to operate.



### **FREE DESIGN SERVICE**

We go to great lengths to understand your needs and the objectives of the project. Our experienced design department will design your console to be ergonomically correct and to support the associated electronics and equipment. Once the design is complete, we will provide you with a complete design/specification package ready for presentation.



### FREE PROJECT SUPPORT

Winsted is a true project partner and we pride ourselves on going above and beyond. What can we do to help you win the job? We can provide Building Information Modeling files (BIM) for Revit®, full CAD drawings in multiple views, photo-quality color renderings of the console design and even animated "walk-through" videos of the proposed installation.

### STOCK • CUSTOMIZED • CUSTOM



### **MULTIPLE INSTALLATION OPTIONS**

**FLAT-PACKED:** Winsted ships most products flat-packed, which can be delivered to any site. You save money when shipping flat-packed from the factory and assembling on site using easy-to-follow instructions.

FREE PRE-ASSEMBLY: All Winsted consoles can be delivered pre-assembled. Winsted factory technicians do most of the construction prior to shipping, leaving only minor adjustments by you to complete the installation on site.

**INSTALLED:** Winsted also offers a factory-to-floor turnkey installation solution. Our consoles can be completely built on site by Winsted factory technicians.



Our goal is to provide the best customer service in the industry, it is what our success is built on. **Your satisfaction is guaranteed.** Our experienced and knowledgeable customer service staff is ready to respond before, during and after the sale. We also stand by all of our products, which is why most of them carry a lifetime warranty.



### THE PERFECT SOLUTION

Our broad range of products and manufacturing capabilities allows us to offer Stock-Customized-Custom console solutions tailored to your needs. You can choose an off-the-shelf console that ships within 24 hours, a customized console with decorative panels and options designed specifically for you, or a true one-of-a-kind custom console built from the ground up. We also have the ability to personalize your console with custom branding graphics.



#### WINSTED WORLD HEADOUARTERS

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